



COMPANY PROFILE

Partners Excavating Company was founded in 1975 as a partnership between Carl Berkey and one other partner. By 1986, we had evolved into a corporation, with Carl as President and sole owner. In 2010, Carl's son Seth Berkey was promoted to President, with Carl still maintaining full ownership. In 1997, we moved to our current location on a five acre site just south of Harrisonburg, Virginia.

Our company offers total site preparation (including installation of underground utilities), site concrete, and asphalt paving. Project bids range from several thousand dollars to over \$13 million, and include bonding capability. We perform a mix of commercial and residential work for both general contractors and individuals.

We currently employ about 100 people, 40% of whom have been with the company for 10 years or more. This exceptionally stable work force and our 40 years in business have combined to establish Partners Excavating Company in Virginia's Shenandoah Valley area with a solid reputation for quality workmanship, reliability, and integrity.

The majority of our work is concentrated in the Shenandoah Valley, but our range has also extended to about a 100 mile radius around Harrisonburg, including Shenandoah County and Fauquier County. We would ask that you consider us for your site work needs in any of these areas.

REFERENCES

Contractor	Projects	Contract
Nielsen Construction Co., Inc. 3588 Early Road Harrisonburg, VA 22801 President: Tony Biller Phone: (540) 434-7376	Bridgewater Retirement Comm. - Memory Support Fluvanna High School Bridgewater Retirement Community VIP Industrial Park VA Mennonite Retirement Community James Madison Univ. - CISAT R3 SRI International Fauquier Hospital James Madison Univ. – Softball/Baseball Fields Shenandoah County District Court/Human Services Harrisonburg High School Harrisonburg K-8 School James Madison Univ. – Athletic Fields	\$533,214 \$549,072 \$676,934 \$817,855 \$852,650 \$998,311 \$1.0 million \$1.1 million \$1.3 million \$1.4 million \$4.1 million \$4.6 million \$13.1 million
Kjellstrom & Lee Construction 2815-A North Augusta St. Staunton, VA 24401 Project Manager: Fulton Sensabaugh Phone: (540) 885-9980	VSDB Site 2 VA School for the Deaf & Blind (multiple phases) JMU UREC	647,107 \$2.9 million \$3.2 million
W.M. Jordan Company 11010 Jefferson Ave. Newport News, VA 23601 Phone: (757) 596-6341	Blue Ridge Community College James Madison Univ. - Old RMH building Target Store	\$665,241 \$1.4 million \$2.6 million
Lantz Construction 539 South Main St. Broadway, VA 22814 Phone: (540) 896-6502	White Wave Addition Rockingham Memorial Hospital - Orthopedic Center	\$543,671 \$1.1 million
Harman Construction 1024 Pleasant Valley Road Harrisonburg, VA 22801 President: Wayne Witmer Phone: (540) 434-4459	Harrisonburg City Landfill Hampton Inn New Beginnings Church C City/Joe Bowman	\$408,024 \$503,029 \$711,654 \$1.2 million
Bruce Forward, Developer PO Box 207 Penn Laird, VA 22846 Phone: (540) 433-5182	Urban Exchange - Crossroads Farm Subdivision (multiple phases)	\$1.4 million \$8.2 million
Skanska USA 4309 Emperor Blvd., Suite 200 Durham, NC 27703 Project Manager: Jon Mannix Phone: (919) 941-7900	James Madison Univ. – CISAT A3B Biotech. Bldg. James Madison Univ. – Duke Hall James Madison Univ. - East Tower	\$796,356 \$830,551 \$900,000
MLK Preston Lake, LLC 3684 Centerview Dr. Chantilly, VA 20141 Phone: (703) 667-7860	Preston Lake Grading	\$1.2 million
Delta Airport Consultants 9711 Farrar Ct., #100 Richmond, VA 23236 Phone: (804) 275-8301	Shen Valley Airport Lot Shen-Valley Airport	\$1.8 million \$2.1 million

Breckenridge Group VA, LLC 1301 S. Capital of Texas Hwy Building B, Suite 201 Austin, TX 78746 Phone: (512) 369-3030	Aspen Heights Townhouses	\$5.6 million
Pilot Travel Centers LLC PO Box 10146 Knoxville, TN 37939 Project Manager: Jerry Barrett Phone: (865) 588-7488	Pilot Travel Center	\$2.8 million
SCAKL LC 3731 Davis Road Penn Laird, VA 22846 Developer: Sam Huffman Phone: (540) 433-9211	Meadowbrook Subdivision	\$2.5 million
Howard Shockey & Sons, Inc. PO Box 2530 Winchester, VA 22604 Vice Pres./General Manager: Dennis L. Hilgenfeld Phone: (540) 665-3289	James Madison Univ. - Main Campus Parking Deck Ariake	\$454,664 \$1.1 million
Hillmont Apts. LLC 265 Chesapeake Ave. Harrisonburg, VA 22801 Phone: (540) 434-3882	Hillmont Apts.	\$1.8 million
Hensel Phelps Construction 4437 Brookfield Corporate Dr., #207 Chantilly, VA 20151 Phone: (703) 828-3200	Echostar	\$1.6 million
Collicello North 126 West Bruce St., Suite 102 Harrisonburg, VA 22801 Phone: (540) 437-1228	Collicello North subdivision	\$1.2 million
Ballard Sports 1941 Evans Rd. Cary, NC 27513 Phone: (919) 678-8440	JMU Ballard Sports Field	\$721,834
AEOCM Technical Services 250 Apollo Dr. Chelmsford, MA 01824 Phone: (978) 905-2100	Shenandoah Waterline	\$794,493
Hartman & Sons LLC 4702 Spring Creek Rd. Bridgewater, VA 22812 Phone: (540) 828-0091	CNAC Company Store	\$643,607
Max Construction Company 316 Leech Ave. Saltsburg, PA 15681 Phone: (724) 639-9458	McDonald's	\$581,392

Short Management PO Box 860 Gloucester, VA 23061	Leisure Living Waterline	\$542,014
Matchbox Realty & Management 202 N. Liberty St. Harrisonburg, VA 22802 Phone: (540) 434-3634	West Bruce Street Parking	\$518,840
LaRose Development 116 S. Stewart St. Winchester, VA 22601 Owner: Scott Rosenfeld Phone: (540) 247-6218	Shenandoah Clinic New Market Station	\$217,228 \$441,773

Working directly for owners:	Woodrow Wilson Rehabilitaion Center James Madison Univ. - Slope rebuild Beam Brothers Trucking Holtzman Plaza Dynamic Aviation City of Harrisonburg - Carlton St. Roundabout	\$634,925 \$735,229 \$799,652 \$891,697 \$1.1 million \$1.2 million
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